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- ➤ The Govt. presented the budget with a targeted total outlay of PKR ~18.9 Tn, marking a 25% increase from the previous year's outlay of PKR ~15 Tn. We consider this a significant step, likely serving as a precursor to the new IMF program. The successful parliamentary approval of this budget is poised to act as a pivotal catalyst for the economy and the market.
- ➤ Within the budget framework, the Federal Board of Revenue (FBR) has set an ambitious tax revenue target of PKR 12.97 Tn, representing a 40% increase from the estimated collection of PKR ~9.3 Tn in FY24. This exceeds the FY24 estimated growth rate of 29% and the average growth rate of 20% over the last five years.
- Incorporating the Petroleum Development Levy (PDL) into tax revenues, the FBR tax-to-GDP ratio for FY25 is projected to rise to 11.5% from 9.62% in FY24. Over the past five years, this ratio has remained at 9.7% of GDP. It's noteworthy that PDL was previously categorized as tax revenue until FY20.

- Non-tax revenues target is PKR ~4.8 Tn (up 64% YoY), with the main increase expected from SBP Profits (up PKR 1.5 Tn).
- ➤ Development budget, increased to PKR 1.4 Tn (112% YoY) mainly in water resource, food, education and IT to support some growth in FY25.
- ➤ It is anticipated that, despite the proposed measures, the Govt. may encounter a shortfall of PKR 300-500 Bn in tax revenue. This shortfall could potentially be mitigated through adjustments such as imposing additional taxes or reducing expenditures, particularly in areas like development spending and subsidies.
- Regarding economic indicators, the Govt. has set targets of ~3.6% GDP growth, ~12.0% inflation, and a fiscal deficit of ~6.9% of GDP (excluding provincial surplus). While our GDP growth expectations align with the Govt's targets, we forecast inflation and the fiscal deficit to reach ~13.5% and ~7.2%, respectively.

#### Key Tax Measures:

Rey Tax Measures.
The Govt. has introduced several tax measures;
☐ Increase in the PDL limit by PKR 20/liter.
Adjustments in tax percentages for salaried and non-salaried individuals within existing tax slabs.
☐ Elimination of various sales tax exemptions (pharmaceuticals, tractors, poultry).
☐ Changes in the tax regime for goods exporters.
Tax rates for non-filers in wholesaling, distribution, and retail chains have been raised, among others.

#### Key Relief Measures:

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The Govt. has implemented following relief measures;
$\square$ 15% increase in pensions for federal employees.
☐ 15-20% increase in salaries for federal employees.
☐ Sales tax on Iron and Steel scrap has been abolished, along with customs duties on parts used in the manufacturing of lithium batteries.
Exemptions on the import of raw materials used in solar panels, inverters, and batteries.

☐ Increase in Minimum wage to PKR 37,000 from PKR 32,000.



# **Budget Outlay**

	FY24	FY25	YoY
Revenue			
Direct Tax	3,721	5,512	48%
Indirect Tax	5,531	7,458	35%
Tax Revenue	9,252	12,970	40%
Receipts - Civil Administration	1,016	2,556	152%
Petroleum Levy	960	1,281	33%
Others	972	1,009	4%
Non-Tax Revenue	2,948	4,845	64%
<b>Total Revenue</b>	12,200	17,815	46%
Transfer to Provinces	5,426	7,438	37%
Net Revenue	6,773	10,377	53%
<b>Expenditure</b>			
Mark up - Domestic	7,211	8,736	21%
Mark up - Foreign	1,040	1,039	0%
Defence	1,854	2,122	14%
Pension	821	1,014	24%
Subsidies	1,071	1,363	27%
Others	2,235	2,929	31%
Current Expenditure	14,232	17,203	21%
PSDP	659	1,400	112%
Others	270	274	-101%
Development Expenditure	929	1,674	80%
Total Expenditure	15,161	18,877	25%
Budget Surplus/(Deficit)	-8,388	-8,500	1%



### Revenue (FY25)

**Revenue:** 

➤ Non-Tax Revenue:

Direct Tax:

➤ Indirect Tax:

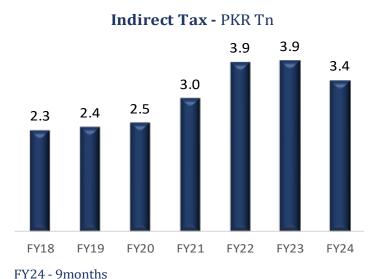
PKR 17.8 Tn

PKR 4.8 Tn

PKR 5.5 Tn (up 48% YoY)

PKR 7.5 Tn (up 35% YoY)







## **Expenditure (FY25)**

- ➤ Mark-up (Domestic):
- Mark-up (Foreign):
- **Defense:**
- **Pension:**
- > Subsidy:

Mark-up (Domestic) - PKR Tn



FY24 - 9months

PKR 8.7 Tn

PKR 1.0 Tn

PKR 2.1 Tn

PKR 1.0 Tn

**PKR 1.4 Tn** 

PSDP - PKR bn



FY24 - 9months



### **Budget Outlay** (cont.)

**Defence - PKR Tn** 



FY24 - 9months

#### Current Account Deficit - USD bn | % GDP



FY24 - Till 30-Apr-24

#### **Pension - PKR Bn**



FY24 - 9months

#### **Budget Deficit - PKR Tn | % GDP**

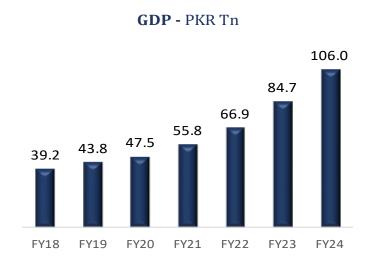


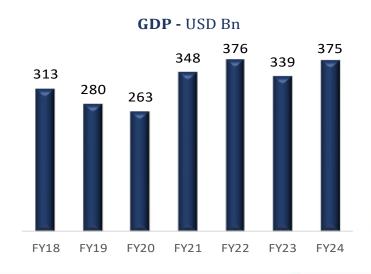
FY24 - Till 30-Apr-24



### **Gross Domestic Product (GDP)**

- ➤ During FY24, Pakistan's GDP increased by 2.38 %, with strong growth in agriculture sector which expanded by 6.25 % compared to 2.27 % growth in last year. While both the industrial and services sectors grew by 1.21 %.
- ➤ GDP target for FY25 is set to be 3.6%.
- The per capita income rose to USD 1,680, from USD 1,551 in previous year, driven by the improved economic activity and a stable exchange rate.
- The investment-to-GDP ratio for FY24 remained 13.14 %, a decrease from 14.13 % in FY23.

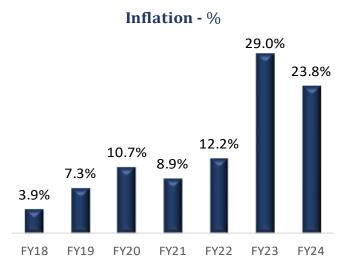


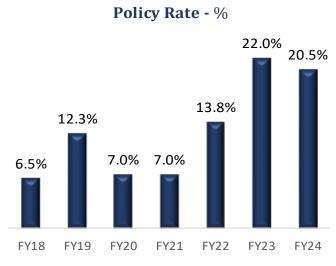




### **Inflation & Policy Rate**

- ➤ Global inflation is expected to drop to 5.9% during FY24 from 6.8% in FY23.
- In response to inflationary pressures, major central banks have implemented restrictive policy measures by raising interest rates.
- ➤ During FY25, global inflation is projected to decrease further to ~4.5%
- The State Bank of Pakistan also adopted tight monetary policy stance to bring inflation to moderate levels. Next year CPI target ranges between 12-13%.







FY24 - Till 10-Jun-24

# **Impact on Capital Markets**

Sector	Proposals	Impact
Capital Markets	Rate of dividend derived from a mutual fund which earns 50% or more of its income from profit on debt be enhanced from 15% to 25%.  CGT on sale of securities of 15% applicable for filers irrespective of holding period for securities acquired after 01-Jul-2024. This stability in CGT treatment is seen as positive for the market.  Capital gains from mutual funds and collective investment schemes is also enhanced from 10% to 15%.  Rates of Income tax on salaried class have been increased with changes in threshold for each slab. For non-salaried/AOPs, rate of tax has been increased and thresholds have also been revised with maximum tax rate of 45%.	Neutral to Positive
REITS  FED of 5% proposed on purchase of immovable property.  Advance tax on sale, purchase, and transfer of immovable property proposed.		Neutral to Negative

Discover the potential

Sector	Proposals	Impact
Fertilizer	<ul> <li>The government has proposed raising the GST on DAP from 5% to 18%, awaiting clarity from manufacturers. This adjustment is anticipated to lead to a significant price hike of PKR1,330 per bag of DAP, which will likely be passed on to consumers.</li> <li>Conversely, Urea remains exempt from GST, contrary to expectations for a potential change in taxation</li> <li>The subsidy allocated to LNG-based fertilizer sector players, such as FATIMA and AGL, is reduced to PKR3 bn in FY25.</li> </ul>	Neutral to Positive
Autos	<ul> <li>Levy of Additional Customs Duty on localized auto parts to incentivize local manufacturing sector. Likely to be positive for THALL and LOADS.</li> <li>Withdrawal of custom duties exemptions on CBU imports of hybrid and withdrawal of concession on import of EVs.</li> </ul>	Positive



Sector	Proposals	Impact
Banks	<ul> <li>All provisions under Prudential Regulations and IFRS 9, except 'loss category' will not be allowed as an expense.</li> <li>The sector will witness a higher effective tax rate, given the 39% + 10% tax (Corporate + Super Tax) will be applicable on PBT plus provision expenses.</li> </ul>	
Textile	<ul> <li>Sales tax increased from 15% to 18% on sales by Tier-1 retailers dealing in leather and textile products</li> <li>Government has abolished the fixed tax regime (1%) for exporters and now they are subject to normal tax.</li> <li>Increase in Export Refinance Scheme Limit.</li> </ul>	Negative



Sector	Proposals	Impact
IT & Telecom	<ul> <li>Allocation of PKR ~8 bn for IT park in Karachi and PKR ~11 bn for Tech park development project in Islamabad.</li> <li>Tax regime remained the same.</li> </ul>	Positive
	Tax on mobile phones on the basis of import value per set.	
	• The government has proposed a subsidy for Energy sector at PKR 1.2 Tn, up 103% YoY, to restrict the circular debt at its current levels.	
Power	<ul> <li>The government has allocated PKR 253 bn for development of energy sector, which includes installation of asset performance management system on distribution transformers, development of 1,200 MW coal power plant at Jamshoro, and upgradation of NTDC systems, Moreover, the government plans to privatize 9 DISCOs and GENCOs</li> </ul>	Positive



Sector	Proposals	Impact
Steel	<ul> <li>The government has proposed a phased discontinuation of sales tax exemptions for the FATA/PATA region, with a 6% sales tax in FY25 and 12% in FY26 on electricity consumed by manufacturers in these areas.</li> <li>The FATA/PATA region has a capacity of approximately 1 million tons and accounts for</li> </ul>	Positive
	20% of the demand in the North. The removal of exemptions is expected to significantly benefit listed steel manufacturers.	
Oil & Gas Marketing Companies	• Increase in cap on Petroleum Development Levy (PDL) on different POL products. Upper limit for MS/HSD/Light Diesel/Kerosene increased to PKR 80/80/75/50 per liter.	Neutral to Negative
	Custom duty proposed at 0% from current 11% on HSD and RLNG.	<b>3</b>







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